

Title: Program Manager – AI Cohort

Location: Remote / Hybrid (Preferred: Bangalore) Experience: 3–6 Years

About Action For India (AFI):

Action For India (AFI) is a pioneering non-profit organization committed to helping social entrepreneurs in India scale their impact. By connecting mission-driven startups with mentors, investors, and key ecosystem stakeholders, AFI accelerates innovation that drives social change. Since its founding, AFI has launched initiatives like the Silicon Valley Trek, Social Entrepreneurs Advisory Program, and the AFI Annual Forum—bringing together changemakers from across sectors and geographies.

AFI operates as a Section 8 Company in India (with 80G, 12A, and FCRA certifications), and as a 501(c)(3) in the US, with active international chapters in Silicon Valley and London.

About the Role:

AFI is seeking a **Program Manager** to lead its **AI-focused startup cohort** under its accelerator programs. The ideal candidate will be a dynamic, self-motivated professional who thrives in cross-functional environments and has a passion for enabling social impact through technology.

AI Cohort Program:

The AI Cohort Program is a high-impact initiative by Action For India (AFI) that supports AI-powered startups solving critical social challenges in India. The program identifies and nurtures early to growth-stage social enterprises that are leveraging Artificial Intelligence and Machine Learning to create scalable solutions in key sectors such as:

- Healthcare (e.g., diagnostics, telemedicine, predictive care)
- Education (e.g., adaptive learning, skill development, access to quality content)
- Agriculture (e.g., precision farming, crop disease detection, supply chain optimization)
- Financial Inclusion (e.g., credit scoring, fraud detection, digital lending platforms)
- Climate Action (e.g., pollution tracking, smart energy management, environmental modeling)

Action For India 15-A, 4th floor Pratap Nagar Near Indian Bank, Above KBM electronics Mayur Vihar, New Delhi, Delhi 110091

http://www.actionforindia.org info@actionforindia.org +91-81057-32008



Key Responsibilities:

- Lead and manage the AI Cohort from end-to-end: from startup sourcing to program culmination
- Develop cohort timelines, track deliverables, and measure progress against defined KPIs
- Build and manage a curated network of mentors, advisors, and domain experts in AI and related fields
- Facilitate structured, outcome-driven interactions between cohort startups and mentors/advisors
- Document key meeting outcomes, action items, and support needs of participating startups
- Collaborate with AFI stakeholders to enable business and growth opportunities for startups.
- Design and coordinate webinars, workshops, and cohort events in collaboration with partners.
- Develop strategic documents, internal reports, and public-facing content to showcase the program's impact.
- Support in fundraising proposals, budgeting, and partner engagement for the cohort.
- Contribute to AFI's broader initiatives and events as needed.

Who Should Apply:

- 3– 6 years of experience in startup accelerators, venture capital, partnerships, or entrepreneurship.
- Deep understanding of the Indian startup ecosystem; prior exposure to AI or tech-based startups is a plus.
- Strong relationship-building and stakeholder management skills.
- Excellent organizational, planning, and multitasking abilities.
- Strong verbal and written communication skills; adept at engaging with founders, mentors, and investors.
- Comfortable working with flexible schedules, including global calls and virtual events.
- Familiarity with tools like Google Workspace, MS Office, and project management platforms (e.g., Trello, Asana, Basecamp)

Why Join Us?

- Work at the intersection of technology and social impact.
- Be part of a global network of changemakers, mentors, and investors.
- Lead a high-visibility program shaping the future of AI in India's social enterprise landscape.
- Enjoy autonomy, flexibility, and the opportunity to innovate within a mission-driven organization.

How to Apply:

If you're excited about driving impact through innovation and meet the criteria above, send your resume and cover letter to <u>careers@actionforindia.org</u>

Action For India 15-A, 4th floor Pratap Nagar Near Indian Bank, Above KBM electronics Mayur Vihar, New Delhi, Delhi 110091

http://www.actionforindia.org info@actionforindia.org +91-81057-32008



Cover Letter Instructions

Along with your resume, please include a **brief cover letter (max 1 page)** that addresses the following:

- Why are you interested in the Program Manager role for the AI+ Impact cohort?
- What relevant experience do you bring in managing programs, working with startups, or enabling social impact?
- What exposure do you have to the AI space? This could include professional experience, certifications, projects, or collaborations involving AI.
- Why do you believe you're a strong fit for this role? Highlight your strengths in communication, coordination, stakeholder management, and mission alignment.

Your cover letter helps us understand your motivation and alignment with our vision at the intersection of **AI and impact**. Please be concise and authentic.

Action For India 15-A, 4th floor Pratap Nagar Near Indian Bank, Above KBM electronics Mayur Vihar, New Delhi, Delhi 110091

http://www.actionforindia.org info@actionforindia.org +91-81057-32008